**CELEBRATING 25 YEARS IN 2011** 



# ESTABLISHED IN 1986, WCIG HAS A LONG AND PROUD HISTORY IN THE DELIVERY OF INNOVATIVE AND HIGH QUALITY EMPLOYMENT SERVICES FOR THOSE IN OUR COMMUNITY WHO EXPERIENCE THE GREATEST LEVELS OF DISADVANTAGE.

#### **OUR SERVICES AND HIGHLIGHTS**

Business Development Unit Youth Connections Community Projects Access Disability Employment Services Goldmark College Managed Individual Pathways Social Enterprises

#### 2011 - 2012 CALENDAR AND CASE STUDIES

November December - Kathryn January February - Victoria March April - Nathan May June - Amber July August - Katrina September October - Jason November Decemeber - Sue

#### 2010 -2011 ANNUAL REPORT

The Chair's Report The CEO's Report Our Financials Acknowledgements

#### **BUSINESS DEVELOPMENT UNIT**

The WCIG Business Development Unit is responsible for promoting WCIG and marketing its services and programmes to

various stakeholders including the community, partner organisations and industry. Through the implementation of strategic marketing initiatives and public relations activities, the BDU Unit supports organisational growth by generating brand awareness, facilitating partnerships and through the coordination of tenders and funding submissions.

#### **HIGHLIGHTS >**

- Matched 201 job seekers into employment
- Marketed WCIG's services to over 1000 local businesses
- Assisted over 80 employers in the

North Western Region with their recruitment needs

 Supported over 60 highly disadvantaged long term unemployed job seekers to remain in employment for over 26 weeks

• Developed and launched marketing material for WCIG and its programs

#### **YOUTH CONNECTIONS**

Youth Connections assists young people who are at risk of becoming disengaged from education, family and the community. Our qualified Youth Workers support young people at every stage of their transition, addressing the barriers that keep them from completing their studies or undertaking further training.

The Youth Connections Program helps

young people who have left school or are thinking of leaving school, to continue with their education with a view to gaining a Year 12 (or equivalent) level education. It also provides an array of comprehensive and adaptable outreach services in the community so that young people are better connected to educational opportunities.

Designed to be responsive to the individual needs of clients, the program offers a one-on-one case management service with a dedicated Youth Worker who is experienced in navigating the barriers to education and engagement that many young people face.

Recognising that educational barriers are often linked to other barriers to

engagement, this unique program also provides pathways for young people to reconnect with family, find a mentor or connect to other organisations that can assist with barriers such as those experienced by young people with a mental health illness or learning disability

#### **HIGHLIGHTS >**

- Engaged 578 young people from Melbourne's north-western suburbs in Youth Connections
- Successfully achieved education, training and employment outcomes for 393 young people at risk of disengagement
- Partnered with Local Learning & Employment Networks (LLENs) to deliver two youth based forums It's All about YOU and Working Together, Working Well

Delivered the following youth activities:

- Multicultural Young Mum's Group: partnered with Centacare and the Phoenix Youth Hub to deliver group activities to assist young parents.
- Get Your Learner On: weekly learner driver license training for YC participants.
- Through the Looking Glass: young women's program to build resilience, team spirit and self-esteem through

topic based weekly sessions.

- Sports Self Development Basketball Program: sporting program aimed toward young African males, to encourage a sense of belonging.
- WynBay Power: in partnership Latitude Youth Housing, RecLink and the Police, YC provides on field mentoring to at risk participants.
- Weerama Festival: annual Werribee
   Talent Competition in partnership with
   Werribee Youth Resource Centre and
   Werribee Police.
- Art Project: Partnered with Anglicare to create a safe social environment for disengaged females to express their artistic side and form friendship groups
- Footscray Railway Park: weekly activities and workshops for park users (targeted audience being disengaged African men). Activities included BBQs and responsible drinking workshops

- BBQs: Regular BBQs at various locations including Flemington and Braybrook Community Centre, Altona Beach and Latitude Directions for young people
- Homework Club @ Essendon Keilor College & Buckley Park SC: weekly club with a specific focus upon homework completion, reading and maths support, offered to YC participants and all Year 7-10 students
- Lead agent in delivery of StreetSmartStreetSavvy initiative in local Secondary Schools
- Wyndham At Risk (Pilot Program):
   partnered with DEECD, WynBay LLEN,
   Wyndham Council, Galvin Park &
   Hoppers Crossing Secondary Colleges to
   research the effectiveness of intensive
   targeted individual case managed
   programs in improving student
   performance and engagement in the
   middle years

### **COMMUNITY PROJECTS**

The National Green Jobs Corps program equips young people aged 17-24 with skills for life. With a focus on training to fill employment opportunities in emerging green and climate change related industries, this comprehensive 26 week long program combines work experience and skill development with accredited training.

Facilitated by WCIG and funded by the Commonwealth Government, the National Green Jobs Corps program is a hands-on training program designed

a hands-on training program designed HIGHLIGHTS >

to engage young people who have previously struggled to engage with and remain in education and training. It builds upon the national skills drive that recognises that learning by doing is as important as academic learning and provides a viable pathway into a skills based vocation.

Over a period of 26 weeks, young people are involved in a broad range of activities that have a green focus. They learn the basics of conservation, cultural heritage, the protection and rejuvenation

 Revitalised four community assets;
 Westgate Baptist Community Church (Yarraville), Maidstone Community
 Centre, Maribyrnong Community Centre and the Australia Light Foundation (Tottenham)

Card (White Card). They also complete

• Engaged 20 participants aged between 17-24 in the NGJC Program

community sites, the National Green Jobs

Training.

Testament to the success of the WCIG NGJC Program model which has resulted in the revitalisation of community assets inclusive of the Australia Light Foundation, the Maidstone and Maribyrnong Community Centres and the Newport Scouts Hall, our graduates have emerged from the program with new skills, new qualifications and for many, a new career. Approximately 70% of our graduates have gone into traineeships, apprenticeships and employment.

 Created pathways for more than 50% of participants into employment or further education

#### **AUSTRALIAN APPRENTICESHIPS ACCESS PROGRAM**

The Australian Apprenticeships Access Program provides our most vulnerable job seekers with access to nationally recognised prevocational training and support in industries where a skills shortage exists. Delivered by WCIG, the Access Program is unique in its holistic approach to job creation. It closely aligns quality training with on the job work

experience to ensure that participants are well equipped to successfully enter into an apprenticeship or traineeship.

Key to the success of the Access Program is the integration of skills based learning opportunities coupled with personalised support of each participant. Work experience placements enable participants to fully engage in an industry to gauge their suitability which continues to result in higher retention rates and continued success in industries such as Aged Care, Child Care, Business Administration and Hairdressing.

Guided by a dedicated Access Program Coordinator, Access participants not only learn new skills but are mentored in job search skills and receive assistance in looking for work or in accessing further training and education. The Access Program also develops participant's communication, time management and organisational skills working within a team environment. Once a participant has engaged in further training or employment they have the benefit of ongoing support whilst settling into the workplace.

#### **HIGHLIGHTS >**

- Provided pre apprenticeship training in Aged Care, Children's Services, Business Administration and Hairdressing to 116 participants
- Delivered training in more locations

including Newport, Broadmeadows, Footscray, Preston, Ringwood, Moonee Ponds and Prahran

 Successfully placed 23 participants into apprenticeships and traineeships, 29 into full time employment and 20 into further education or training

 Assisted 20 local employers in finding employees

#### **DISABILITY EMPLOYMENT SERVICES**

#### **HIGHLIGHTS >**

• Partnered with Rocket St Albans Services • Commenced the servicing of Jobseekers • Opened new office in Melton, 400% Provider Network, Outlooks (Western Regional Mental Health - Boost Program), Flemington Youth Network, North Melbourne Headspace Advisory Committee, Doutta Gala Youth Evenings, **Broadmeadows Employment Training** and Hume Women in Front to facilitate and advocate for disability employment services

- from new Broadmeadows site
- Introduced on site courses including ESL classes & Vocational Preparation Courses
- Collaborated with Cleanable (WCIG Social Enterprise Group) to create employment opportunities and work placements
- Participated in numerous Careers Expos to promote DES
- increase in Melton caseload over first 12 months of operation with improved job placement and sustainable employment outcomes
- Increase of 77% in 4 week job placements
- Disability Service Standard Audit conducted & recertified

#### **GOLDMARK COLLEGE**

With six offices located in Melbourne's west and two newly opened offices in Melbourne's northern suburbs, WCIG Goldmark College is dedicated to working with people who traditionally experience barriers to employment. Our training services aim to re-skill individuals with a view to improving their ability to re-enter the workforce, improving their career and employment prospects.

WCIG Goldmark College delivers relevant and innovative training from a Certificate I through to an Advanced Diploma. We are committed to skilling people in areas of demand, where employment opportunities exist. This is achieved through ongoing consultation with industry stakeholders and the delivery of training that meets and exceeds industry standards. We deliver, assess and award nationally recognised qualifications specialising in Hospitality, Retail, Business Administration, Asset Maintenance, English as a Second Language (ESL), Aged Care, and Child Care.

We offer tailored, high quality training solutions designed to assist young

people, mature aged people, those returning to work after a significant absence from the workforce, and people with a disability. In 2010 WCIG Goldmark College has already assisted 1092 people from a diversity of backgrounds, in gaining the skills they need to embark upon an exciting new career path.

Our courses and training are delivered by qualified educators who have extensive experience in their area of specialisation. At WCIG we have a strong commitment to keeping class sizes to a minimum. By maintaining small class numbers we are able to engage with our participants on an individual basis and deliver training in a manner that meets their individual learning needs. This enables us to provide a service of the highest standard that continually meets both our client's needs and their expectations. This is complimented by our flexible course delivery options, which includes evening classes and an e-learning option for some courses.

#### **HIGHLIGHTS >**

- Launched WCIG Goldmark College
  Engaged an average of 98 people per month in training
- Grew for 5 full time employees to 13 full time employees
- Opened three new training centres in Moonee Ponds, Broadmeadows and Dallas
- Delivered short vocational training courses to 543 participants

- Delivered full qualification certificates with a combination of State Government funded, Skills for Victoria funded & fee for service training to 549 participants
- Facilitated training ranging from a Certificate I to Diploma level in Aged Care, Business, Retail, Children's Services, Hospitality, English as a Second Language (ESL) & Training and Assessment.
- Training was delivered across 8 WCIG sites (Werribee, Sunshine, St Albans, Footscray, Moonee Ponds, Melton, Broadmeadows and Dallas)
- Partnered with Wesley Mission, Visy Link Centre, Galvin Park Secondary College, Matchworks, The Smith Family, Centrecare and the Australian Vietnamese Women's Association to deliver training within their organisation

#### MANAGED INDIVIDUAL PATHWAYS

Managed Individual Pathways MIPS is a Victorian State Government initiative delivered by WCIG in participating Secondary Schools in Melbourne's West. A comprehensive careers support service for students aged 15 years and above, the program provides practical guidance and support to young people making the transition from education into training and employment.

WCIG prides itself on delivering a MIPs program that is both flexible and responsive to the needs of Victorian students with a special focus on working with at-risk youth. Through a process of

consultation and collaboration with a dedicated MIPs case manager, students develop an individual pathway that is tailored specifically to their own career objectives and future aspirations.

MIPs provide young people with access to valuable information that enables them to make informed choices about their future. This is achieved by:

- Giving students a clear understanding of the opportunities that education, training and employment can bring
- Assisting students in making the transition from school to further education training or employment

- Initiating referrals to support services in and out of school if required
- Tracking and supporting students once they finish their secondary schooling The WCIG MIPs Program is versatile with various models of delivery that can be adopted. Schools can decide on the delivery model that best suits their needs taking into account the needs of students, resource implications and existing

Among the many advantages of choosing WCIG to facilitate MIPs in Victorian Secondary Schools, it is the quality of staff who are engaged to guic students as they make the transition from secondary school into training, employment or further education that distinguishes WCIG MIPs from other career guidance models. Our staff are drawn from a variety of specialist backgrounds possessing qualifications in the education, social welfare and youth sectors. In addition all of our MIPs staff have completed a Certificate IV in Careers Counselling to ensure that the very best level service is provided and both staff and students are surveyed annually to ensure that the program is delivered to the highest possible standards.

#### **HIGHLIGHTS >**

 Developed 1328 Career Action Plans for young people in Victorian Secondary Schools

#### **SOCIAL ENTERPRISE**

Removal, With both Private and Local

#### **HIGHLIGHTS >**

- Awarded the 2010 Maribyrnong Inclusive Experienced a significant increase in Recognition Award for Most Inclusive **Business Practices**
- Employed a further 13 ADE clients to bring our total number to 29
- turnover with an income of close to 1.2 million dollars
- Launched the WCIG Social Enterprise Group correctly identifying our

#### link with WCIG

- Developed new branding for Cleanable and LoveLuvo
- Acquired Open Space Maintenance via the amalgamation of WorkForce Plus

# KATHRYN WAS DISENGAGED UNTIL YOUTH CONNECTIONS STEPPED IN.



Kathryn was no longer attending school, had missed a large part of the previous year's classes and was being treated by a psychologist at the Royal Children's Hospital Mental Health Service.

Pin pointing the reasons for Kathryn's detachment was made more challenging by her extreme shyness and reluctance to talk about her life, her worries, and the reasons why she had left school.

Over time, Kathryn's Youth Connections Yout Worker was able to gain her trust and learnt that Kathryn had been bullied extensively at school. She dreaded attending classes and felt that she had received little support from the schools teaching staff. She was made to sit in a room next to the coordinators office each day

to complete her school work which only added to her feelings of isolation. Feeling that her situation would never improve Kathryn's feelings of fear, worry and uneasiness grew to such an extent that she was grinding her teeth. Kathryn was grinding her teeth so frequently that they were chipping and as a result was given a mouth guard to wear whilst asleep. Eventually the stress became too much and Kathryn stopped attending school. It wasn't what she wanted, in fact she hoped to make a fresh start at a new school, but was simply not ready to take that chance.

Kathryn's Youth Worker determined that if Kathryn was ever to return to her studies that they would need to address the emotional barriers that resulted from her past experiences at school and that Kathryn would also need to develop her assertiveness in preparation for her planned return mid year. Developing a rapport with her Youth Connections Youth Worker, Kathryr over time became increasingly confidant and felt that she had learnt new skills that would enable her to better handle the challenges that she would face. When the time came for the mid year intake, Kathryn was ready and started in a new school as she had hoped. It is now months later and Kathryn still meets with her Youth Connections Youth Worker but mostly for moral support and to share her achievements.

Not only has Kathryn developed a close circle of friends but she is by her own admissions, somewhat popular at her new school. Better still, the mouthguard is long gone and Kathryn has not received a grade lower than a B all year.

NOV 2011		1 TUE Melbourne Cup Day	2 WED	3 THU	4 FRI	5 SAT
6 SUN	7 MON	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

<b>DEC 20</b> 1	1		1 THU	2 FRI	3 SAT	
4 SUN	5 MON	6 TUE	7 WED	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25 Christmas Day	26 Boxing Day	27 Christmas Day Holiday	28	29	30	31

# VICTORIA DIDN'T FARE WELL IN SCHOOL. ACCESS CHANGED ALL THAT.



The pressures of being a teen, combined with low self esteem and bouts of extreme anxiety, meant that secondary school for Victoria wasn't a pleasant experience. After completing year 11 she left her studies hoping to find a job.

Unsure of what she wanted to do and lacking the confidence to sell her skills to potential employers, Victoria remained unemployed for several months after leaving school. Her break came some time later when she was referred to the WCIG Australian Apprenticeships Access Program by Centrelink and enrolled in an Introduction to Hairdressing Course. Whilst Victoria soon discovered that hairdressing wasn't for her, what she did discover was an enthusiastic champion

in her WCIG Access Coordinator Stella.

Stella saw great potential in Victoria and worked with her to research industries of interest, determined to find a career path that was perfectly suited to Victoria's skills set. Victoria was great with computers and after much deliberation she applied for a Business Administration Traineeship. Right away Victoria knew that she had found something that she enjoyed, and when Stella later advised her of a job vacancy for a receptionist position with City Residential Real Estate, she was excited at the prospect. Hours spent in mock interviews and perfecting her resume followed but Victoria's efforts paid off when she attended the interview and was successful in obtaining a trial.

Impressed by Victoria's enthusiasm and

demonstrated ability to learn quickly on the job, Victoria was promoted to Assistant Property Manager after only two months working at City Residential Real Estate. Since her promotion Victoria has flourished in her new role and has taken on greater responsibility within the organisation, overseeing house inspections, contractual agreements and liaising with clients. Determined to succeed in the Real Estate sector, Victoria has now obtained her Agent Representative Certificate with aspirations of one day being a senior Property Manager.

# **JAN 2012**

1 SUN	2 MON	3 TUE	4 WED	5 THU	6 FRI	7 SAT
New Year's Day	New Year's Day Holiday					
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26 Australia Day	27	28
29	31	31				

<b>FEB 20</b> 1	12		1 WED	2 THU	3 FRI	4 SAT
5 SUN	6 MON	7 TUE	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29			



Nathan loves being outdoors; he enjoys working with his hands but has found it difficult to turn his enthusiasm for carpentry and landscaping into a vocation.

When he left school in year ten, Nathan believed that he would make the transition into employment without too much trouble as it wasn't long afterwards that he was offered his first job working for a local landscaping company. When Nathan was unexpectedly let go not long after starting in the role, it became apparent that similar roles would be hard to come by without formal qualifications or extensive on the job training.

Fortunately for Nathan he discovered the National Green Jobs Corps Program when attending a Centrelink appointment and it has

proven to be the catalyst for great things

Over the six months that Nathan worked at the Australia Light Foundation as part of the NGJC program, he acquired many new skills whilst building an expansive community garden and recreation area for his local community. Working with a variety of tools and learning new skills, Nathan graduated from the program in September and is excited at the prospect of employment once again.

"Now I have the qualifications and better skills to offer an employer. I am also better prepared for a job as I have spent six months working as part of a team, getting up for work every day" he said.

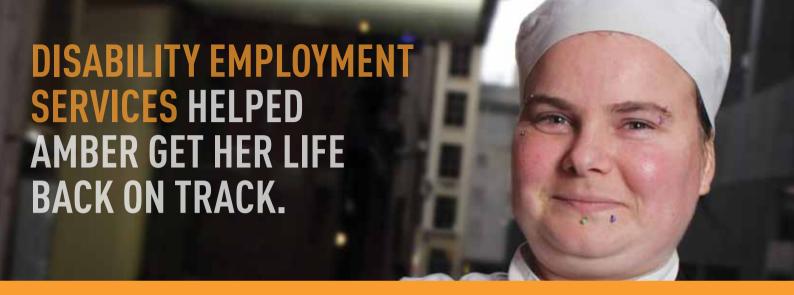
Nathan's commitment extended to his job preparation training that he completed as part of the NGJC Program and it is one of the unexpected benefits from the program that he credits with the position he now finds himself in. After several weeks of participating in mock interviews, learning job search skills and polishing up his resume, Nathan is preparing for three jobs interviews in the coming weeks.

"Gaining experience and qualifications has been great but the job preparation training has really given me the confidence to present myself to employers and apply for jobs. Once the project was completed we worked on all aspects of job interviews and now I have three to go to. I'm excited because I feel I have a lot to offer, so I'm expecting good things to come from the interviews. Pretty soon I'll be working again" said Nathan with a wry smile.

MAR 20	112		1 THU	2 FRI	3 SAT	
4 SUN	5 MON	6 TUE	7 WED	8	9	10
11	12 Labour Day	13	14	15	16	17
18	19	20	21	22	23	24
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# **APR 2012**

1 SUN	2 MON	3 TUE	4 WED	5 THU	6 FRI	7 SAT
					Good Friday	
8	9	10	11	12	13	14
Easter Sunday	Easter Monday					
15	16	17	18	19	20	21
22	23	24	25	26	27	28
			ANZAC Day			
29	30					



Keeping up the pace in any commercial kitchen is a challenge for the most experienced of apprentice chefs but for Amber, it's the heat of the kitchen that has kept her out of the cold.

Diagnosed with multiple mental illnesses two years ago, the 24 year old from Werribee struggles to manage her illnesses and the persistent highs and lows that she experiences, yet she has come a long way since her days spen drinking heavily, taking drugs and unemployed.

Prompted by the death of a close friend, Ambe resolved to get her life back on track and came to WCIG and registered with Disability Employment

Services. It was through WCIG DES that Amber was introduced to the Stepping Stone Foundation chef-training program, formerly Jamie Oliver's Fifteen, which by Amber's own admission has been her saving grace.

Created to provide pathways into employment for people who are at a crossroads, Amber graduated from the Stepping Stone Program earlier this year and is now a full time employee at The Kitchen Cat in Melbourne's CBD. She still has a some way to go in pin-pointing what she suffers from but is determined to work through it and make the most of the opportunities that she now has for a better life.

"My life's on track. I've still got a lot of things I've got to sort out but it's on track. It's going in a good direction now. It's actually going somewhere positive instead of negative," says Amber.

"Without WCIG, the support of my employment consultant and the Stepping Stone Program, I'd still be at home doing absolutely nothing. They've helped me pull my life together. If I hadn't started here then I don't even know if I'd actually still be alive."

MAY 20	12	1 TUE	2 WED	3 THU	4 FRI	5 SAT
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27	28	29	30	31		

<b>JUN 20</b>	12	1 FRI	2 SAT			
3 SUN	4 MON	5 TUE	6 WED	7 THU	8	9
10	11 Queen's Birthday	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30



# Understandably Katrina was anxious about returning to study once she had made the decision to enrol in a Certificate III in Aged Care at WCIG.

At 54 years of age, it had been more than 40 years since she had been in a classroom environment and with no computer skills Katrina was concerned about how she would make the transition, "I was worried that most of the students would be much younger than I and since I had not worked or studied in such a long time, I doubted that I would be able to keep up or fit in, it was almost too much to overcome" says Katrina.

Despite the anxiety she felt, Katrina commenced classes and with many visits to the library to polish up her computer skills, Katrina's confidence

grew. Attributing much of her success to the support and patience of her trainers, Katrina completed her assessments and undertook a work placement in a local aged care facility.

"I cannot emphasise enough how patient and caring the WCIG trainers were. They were professional and knowledgeable and took a real interest in ensuring that I understood the curriculum. The personal attention to my learning gave me the assurance I needed to believe that I could succeed" she said.

Katrina's dedication, diligence and knowledge of aged care paid off when the trainer sent to assess her work placement progress was approached for Katrina's resume by the supervisor of the Aged Care facility where she was completing her placement. As fate would have it Katrina was interviewed shortly afterwards and is now an employee of the Aged Care facility. Katrina is excelling in her new role, thankful for the opportunity of a new career when she had all but given up on ever being employed.

"I love my job, I love the work that I do and the people that I work with and care for. I would never in a million years imagined that I'd be starting a new career in my 50's, most people my age think it's too late. But it's never too late, and I'm proof of that."

# JUL 2012

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Jason was considered a 'troubled' student. He was disruptive in class, aggressive towards staff and other students and was totally disengaged from his education. At Jason's initial meeting with his MIPs case worker, it was quickly established that Jason's only interest in school was the woodwork class; in fact it was the only class he regularly attended.

Keen to explore this interest, Jason and his MIPs Project Officer attended an information session at Victoria University to learn about a Certificate II in Building and Construction. Jason returned from the session enthusiastic about the course and soon after enrolled. Jason has since completed his pre-apprenticeship training and his parents can

not believe the change they have seen in their son. For the first time he is motivated to succeed and will tell anyone who listens that he is most proud of the fact that he has not had one day off yet.

For teaching staff in the Secondary Schools where WCIG MIPs Project Officers are placed it is comforting to know that students like Jason will receive specialised careers guidance; a personalised case management approach in developing student career pathways that deliver proven results.

"We have worked with WCIG for five years and have developed a great relationship with WCIG's MIPs staff. They meet with our students to develop pathways plans in Year 10, diligently tracking their progress until they complete their studies.

WCIG deliver excellent results with students being placed into a variety of alternative settings, casual work, school based apprenticeships and further education," says Rachel Williams, Pathways & Transition Teacher at Caroline Springs College.

SEP 2012								
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# OCT 2012

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28	29	30	31			



Of the many challenges that are faced by people living with a mental illness, the enduring stigmas that prevent many from finding sustainable employment are among the hardest to overcome.

Determined to address this, WCIG established the WCIG Social Enterprise Group which currently employs 29 people with a mental illness. Sue is one of those 29 employees and her story is truly inspiring.

For most of her life Sue has been unemployed Struggling with mental illness she found herself hospitalised for long periods of time and despite her eagerness to join the workforce, Sue was unable to find employment. Then in 2004 Sue was employed to assist with the launch of WCIG's first social enterprise Cleanable. Although her initial employment consisted only of coordinating mail-outs of promotional literature, it was a job all the same and gave Sue a sense of purpose.

Later in 2006, Sue took a leap of faith and completed a Certificate II in Asset Maintenance as she had developed an interest in the work of Cleanable and was soon afterwards offered a position as a commercial and domestic cleaner.

Based in Werribee at the time Sue found besself

part of a supportive team of cleaners and in time her growing confidence and demonstrated people skills led her to seek a more challenging role as a retail assistant in the LoveLuvo concept store.

in the role and has never looked back. She is a familiar and well loved face in the Seddon store and continues to provide exemplary customer service today. Sue is now completing a Certificate III in Retail Management and her responsibilities have grown to include customer service, administration work and stock control.

NOV 2012					2 FRI	3 SAT	
4 SUN	5 MON	6 TUE Melbourne Cup Day	7 WED	8	9	10	
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25	26	27	28	29	30		
<b>DEC 2012</b>							
2 SUN	3 MON	4 TUE	5 WED	6 THU	7 FRI	8	
9	10	11	12	13	14	15	
16	17	18	19	20	21	22	
23	24	25 Christmas Day	26 Boxing Day	27	28	29	

2011 ANNUAL REPORT "WCIG IS COMMITTED TOAFFIRMINGTHE DIGNITY AND RIGHT OF EVERY PERSON"

## THE CHAIR'S REPORT

On behalf of the WCIG Board of Management I am pleased to present the Annual Report for 2010/11. The past year has been a challenging one for the organisation and the Board of WCIG, the members of which volunteer their time to undertake the often onerous task of governance.

The Board has assumed a heavy workload but has undertaken its role diligently and conscientiously. I congratulate those members that have made a valuable and positive contribution.

Some of the significant challenges and highlights for the organisation are:

- The continued investment in the future of clients through our Board Scholarship grants totalling \$20,000. Australian of the Year Professor Patrick McGorry was our guest at a special ceremony held at The Royal Yacht Club of Victoria in Williamstown where we announced the 2010 WCIG Board Scholarship recipients.
- Expansion into the North-west of Melbourne. In December 2010 we signed a Memorandum of Understanding and Deed of Agreement with Workforce Plus the effect of which was to assume responsibility for that organisation and its continued operations pending full integration under the management of WCIG. This strategic initiative was undertaken to enable WCIG to expand its operations into

the North Western region of Melbourne and to reap better economies of scale in some of our employment programs. Under the terms of the Memorandum of Understanding two members of the Board of Workforce Plus were welcomed on to the WCIG Board and the WCIG Board assumed control of Workforce Plus pending its eventual winding-up.

- The adoption of a Business Partnership Policy and Implementation Resource to provide a structure for developing new business partnerships and reviewing existing relationships to ensure they are cost effective and aligned with our values and mission.
- The Associations Incorporation Amendment Act 2010 is scheduled to be proclaimed on 1 December 2011. The new Act will amend the Associations Incorporations Act 1981 and will require us to take an even more rigorous and sophisticated approach to the exercise of our responsibilities. This will impact significantly on the role of the Secretary who will assume the responsibility of Public Officer. Further work on the structure of the Board, its role, responsibilities and resourcing will be undertaken in the next few months in preparation for the change.

I would like to thank the members of the Audit and Risk Committee who are making extraordinary contributions. David Cotter, our Treasurer and Roger Marston, the Deputy Chairman in particular have continued to oversee the WCIG Investment Policy and have provided wise counsel to the CEO and Finance and Accounting team in the management of WCIG finances.

WCIG is committed to affirming the dignity and right of every person to meaningful roles in our society. As a recognised public benevolent institution it is our mission to relieve the poverty, distress, suffering and helplessness that is caused through unemployment. Through the avenue of our employment training and assistance programs we have assisted in excess of 3,674 people over the past twelve months. We trust that we have assisted each and every one of these people to improve their lives.

one of these people to I
Thanks also to all WCIG
staff for their hard
work, support and
commitment to
WCIG. I hope that
we are well
positioned to
succeed in
the future.



# "ITHAS BEEN A YEAR OF GREAT ENERGY, DEVELOPMENT AND ACHIEVEMENTS"

**RON MIERS** 

# THE CEO'S REPORT

This 2010/11 Annual Report sees WCIG enter into our 25th year. It has been a year of great energy, development and achievements by all the Board and Staff who make up the organisation. To achieve our mission of 'creating partnerships for employment' relies on partnerships at all levels of WCIG and I attribute much of our organisation's achievements over the past year to the strong partnerships that have been forged both internally and externally. Our recent amalgamation with Workforce Plus is yet another great example of how strategic alliances can strengthen and add value to the communities we serve.

Now entering a new era, WCIG's move into our new offices in Melton, and in the northwestern suburbs of Melbourne represents an exciting time for the organisation and one that I am particularly proud of. We can now assist more people and offer enhanced services in more communities. We now have a stronger platform from which to advocate for the most disadvantaged in our community and the resources to make a practical difference in the lives of so many who are affected by poverty, isolation and those who are living with a disability.

WCIG's growth means that we have not only delivered employment and training services,

but have been able to facilitate the creation of more employment opportunities through the creation and expansion of our social enterprises. We were proud to receive the 2010 Maribyrnong Inclusive Recognition Award for Most Inclusive Business Practices, and I am pleased to report that our social enterprise now provides employment opportunities for 29 people who experience mental illness.

The early part of 2011 saw WCIG take the next steps to invest in an expansion of our Social Enterprise Group, particularly the proposed fit-out and launch of our new concept store LoveLuvo which is located in Seddon. We have a new brand for Cleanable Property Maintenance Services and have commenced further developments of the LoveLuvo retail outlet and manufacturing, making a fresh statement and reflecting our commitment to helping people and the environment.

During the year an average of 98 people accessed our educational services each month, we have also delivered pre-apprenticeship training to 116 Access participants, and our team have conducted more than 2,800 interviews engaging in excess of 1700 job seekers with a disability. We provided services to over 500 young people who are disengaged from education or training, and facilitated over 1300 Career Action Plans in Schools. These statistics reflect WCIG's achievements over the past year and our staff have indicated they have even greater expectations for the year ahead.

Despite the complexities of delivering a comprehensive and responsive suite of services and the pressures that inevitably arise with organisational growth, one thing remains unchanged and that is our sense of purpose.

Our purpose is the same now as it was twenty five years ago. We exist to light the spark; to assist our clients to awaken the potential that is within them. Our role is not to 'help' participants but rather empower them to create new life pathways for themselves. We are changing the world, one person at a time.





# **OUR FINANCES**

There were no significant changes in the nature of the associations' principal activities during the financial year. The surplus for the financial year amounted to \$510,258 (2010: Surplus \$1,853,278). This report is presented on behalf of The Board in accordance with a resolution for the Members of The Board dated 4 October 2011.

WCIG AUDITED FINANCIAL REPORTS	2011 \$	2010 \$			
			ø		
Summarised Statement of Comprehensive Inco		ist			
Revenues From Ordinary Activities	9,549,810	9,001,698	<u> </u>	-	
Depreciation And Amortization Expense	(230,366) (6,392,833)	(190,926) (5,034,729)	ē ē	<u>⊅</u> 2M	
Employee Expenses			E 6		
Other Expenses From Ordinary Activities	(2,416,353)	(1,922,765)	Comprehensive	2M	
Surplus From Ordinary Activities	510,258	1,853,278			
				2011 2010	
Summarised Statement of Financial Position					
Current assets	7,307,465	6,876,061			
Non-current assets	771,899	666,052		014	
Total assets	8,079,364	5,122,489		<u>8M</u>	
Current liabilities	1,744,053	1,717,060	ō	6M	
Non-current liabilities	-	-	Po		_
Total liabilities	1,744,053	1,717,060	<u>u</u>	4M ♣ ₹ — ₹	
Net assets	6,335,311	5,825,053	cial	Ssets MS	
Retained surplus and reserves	6,335,311	5,825,053	Financial Income	Net Assets Total Equit	
Total equity	6,335,311	5,825,053	ш	Z	
				2011 2010 2011 20	110
Summarised Statement of Cash Flows				8M	
Net cash flows from:				OIVI	
Operating activities	236,396	2,851,990		6M	
Financing activities	=				
Investing activities	(336,247)	(355,230)	Flow	<u>4M</u>	
Net increase/(decrease) in cash held	(99,851)	2,496,760	Ē.		
Cash at the beginning of the financial year	6,455,608	3,958,848	Cash	2M	
Cash at the end of financial year	6,355,757	6,455,608	Ü		
· · · · · · · · · · · · · · · · · · ·				2011 2010	

### **ACKNOWLEDGEMENTS**

**K&G Cartons** 

#### **Employers**

Color Earth Colorado Colour Earth Design Consolidated Cleaning Services Convent Bakery Conway Fish Trading Cope Logistics Cubin Design Curzon Street Child Care Centre Daguerre's Café Bar Gallery Del Conway's Home Helpers Don Kvatt Spare Parts Doua Burain Doutta Galla Community Health **Dual Ware** E Pharmacv Fasyfix Building Solutions **Ecowash** Effective Supermarket Services Elenis Hair Salon Elite Security Elles Furniture Flynwood EML Melbourne Emma McLean Kindergarten and Daycare Enterprises Services Pty Ltd Essendon Kids Essential Nursing Agency Everlasting Ironworks Faracht Australia Fencing Engage By Michael Ferguson Plarre

Fifteen Resturant

Kanga Jack Transport Food FX Kensho Ptv Ltd Formula Boats Kevin Denis Fosters Australia Killarney Properties Fracht Australia Kina Personnel Freddy's Fruit and Vea Lakeside Receptions Lazv Moe's **Future Kids** Le Mans Toyota G&F Pitliangas Garry Hopper Motor Group Gilbarco Veeder Root Gindera Cleaning Services Little Champs Child Care Centre Global Traffic Group Littore Wines Grav's Tyre Service LPG Conversions Mackillop College Mac's Hotel Magri Trainsport Havs Recruitment Higgins Trading Company Manor Court Werribee Aged Care Maribyrnong City Council Hinali Holdinas Ptv Ltd Masada International Trade Home Care Plus Ptv Ltd Home Sustainability Assessments Maxwell Engineering Pty Ltd Horner Recruitment McArthur Management Services Huy Fashion Pty Ltd McMahons I-connect McPeake painting and building Services Impact Distributors Mega Products Infiaht Services Melbourne University Inter Industrial Service Melton Glass and Shower Intergrated Solutions Jay I.T group Melton Pre School and Child Care Centre JCP Carpentry Design JDJ Windows Mercure Hotel Mercy Aged Care Jefferson Ford Meridina Pest Control Jigsaw Childcare Centre Mesh and Bar Joalian Pty Ltd Metro Canteens John Sands Australia Ltd. Metrofile Ptv Ltd JWI Constructions

Metroll

Millennium Flectronics Mint Group Mio Posto Cafe Moon Cleaning Moreton Hire MTM Aluminium Window Vic Muffin Break MYM Timber Network Clothina Newmarket Tavern Newport Building and Garden Newspower Brimbank Central Northern Autistic School Omni Care On Call Personnel Oxford Cold Storage Ozwide Electrical P&C Brushes Pedders Suspension Pelican Child Care Peter Rowland Catering Phoenix Street Child Care Pinnacles Hospitality and Plantic Technologies Limited Plants Galore Wholesale Nursery Plasterers R Us **PLM Property Services** Poultry N More Pty Ltd Racecourse Hotel Rampage (BP Laverton) Randstad Recruitment

Monion

Ptv I td

Supplies

Novotel

Oshclub

Oz Staff

Tourism

Ready Workforce

Rebound Sheet Metal Sunshine Dry Cleaners Engineering Re-Creation Health Club Red Tonque Cafe Reflections Group Ptv Ltd Retravision Hoppers Crossing Royal Free Masons RSM Admin Services Ptv Ltd **RTS Transport** Safeway Salesforce Sanctuary Lakes golf Club Schiavello Bros Ptv Ltd SF Transport Sian Desians Signcraft Simply Nursing Sirens Restaurant & Bistro Sistems Golf Skilled SKM Recycling South Kingsville Community Centre Southbank Apartments Southern Cross Insurance Brokers Spotliaht Stores St Basil's Home For Aged Care St John Of God Staff Australia Stallion Station Ptv I td In Partnership with Star Enterprises Vic

Stegbar Pty Ltd

Stones Bakery

Wash)

Stepping Stone Kindergarten

Storm Car Wash (Wizard Car

Sundance Racking Pty Ltd

Sunshine Door Coatings

Super Chef Sv Painting Swift Ptv Ltd TH Marshall Taxation Tasman Retail Taylors Lakes Hotel Telstra Tessy's Hair Classic The Flement Shop The Global Group The Mop Squad The Shoe Gallery (Vic) Pty Ltd The Tradesperson's Secretary The Yarraville Club Inc. Thornbear Cleaning Services Tiletek Industries TKG Sheetmetal TLs Transport Australia Total Staffing Solutions Tovota Trusses Plus Ptv Ltd Universal Pallets Werribee Terrace Aged Care Wesfarmers Kleenheat Gas Ptv Ltd West Main Ptv Ltd Workforce Extensions Wyndham Lodge Zoom Recruitment and Consulting Pty Ltd

The Smith Family

Dierriwarrh Education and

Maribyrnong City Council

Hobson's Bay City Council

**Employment Services** 

**DASWest** 

Local Learning & Employment Networks: Wynbay, Maribynong/ Moonee Valley, Brimbank/ Melton

Melbourne Citymission Meadow Heights Learning Shop

Orvaen Research Centre Orvgen Youth Health SUMITT

Sechi Hair

Shire of Melton Social Firms Australia Social Ventures Australia

Victoria University- Tafe Division Werribee Tigers Football Club

Western Melhourne Division of General Practice

Western Region Health Centre Westgate Division in General Practice

Yarraville Community Centre

Headspace Western Melbourne Outlooks Melton

Australian Light Foundation Australian Vietnamese Womens

Association Visy Link Centre Centacare

Wesley Mission Matchworks - St Albans

Wyndham City Council

Wyndham Park Primary School Galvin Park Seconday College

Staughton College Caroline Springs Secondary

College Strathmore Secondary College

Debney Park Secondary College Department of Education and Early Childhood Development

#### Supporters of our Work

Altona Meadows Community Centre

AMES Employment Amile Adovocacy Services Inc. Anglicare

Apprenticeships Plus Apprenticeships Victoria

Asylum Seekers Resource Centre Australian Apprenticeships Centre - Werribee

Australian Training Network Baden Powell College

Bayside Dream Centre Bayside Secondary College Braybrook College

Brimbank City Council Brotherhood of St. Lawrence

Buckley Park Secondary College

Center for Adolescent Health -Young People Health Service Centre for Multicultural Youth

Centrelink - Airport West Centrelink - Newport

Centrelink - Footscrav

Centrelink - Melton Centrelink - Sunshine

Centrelink - Werribee

Centrelink - North Central

Consider This Training **CREATE** 

DASWest - Youth Outreach Team Debney Park Secondary College

Disability Works Australia Djerriwarrh Employment and

**Education Services** 

Duke Street Community Centre Employment Focus-Glenroy Employment Focus-Sunshine Employment Plus-Footscray Essendon Keilor College Family Planning Victoria College

Centre

Foundation House Frontvard

Galvin Park Secondary College Gatehouse Youth Resource Centre

Gilmore Girls College Good Shepperd St Albans Gordon Institute of TAFE GROW - Better Together Headspace - Western Melbourne

Heathdale Christian College Heaths Road Library -Homework Support Hobsons Bay City Council

Hobsons Bay Police Hobsons Bay Youth Services

Hoppers Crossing Secondary College

Horizons

Inner West Area Mental Health Service - The Royal Melbourne Hospital

Interact

Job Prospects Josephs Corner

Keilor Youth Accommodation Kurrunjung Secondary College

Latitude Youth Housing Laverton Community Centre

Laverton Secondary College Legal Aid Sunshine

Life Business Consultancy MacKillop College Mackillop Family Service - Family & Community Services Mambourin Enterprises Manor Lakes P-12 Specialist

College Maribyrnong City Council

Maribyrnong Secondary College Matchworks-Footscray Matchworks-Werribee Melbourne Citymission

Melton Secondary College Mercy Hospital

Mid West Area Mental Health Migrant Resource Centres Mission Australia

Moonee Valley Youth Services Mulberry House

Mulberry House - MI Fellowship New Hope Foundation Niddrie Secondary College

**NMIT** Norwood Association

Open Family Operation Newstart Orvgen Youth Health

Outlets Co-Operative

People Living with HIV/AIDS

PilotI jaht Point Cook Secondary College

Postive Living Centre Quantin Binnah Community Centre

Relationships Australia RMIT

Rocket - Youth Residential Rehabilition Program St Albans Royal Children's Hospital Royal Melb Hospital Adult Psychiatric Unit

Saltwater Clinic

Salvation Army Housing Support

See-change South Kinasville Community

South West Area Mental Health Services

South West Community Centre Spirit West Services

St Albans Migrant Resource

Centre St Albans Rotary Club St Kilda Youth Service Staughton College Strathmore Secondary College Subaru Interactive @ Docklands Sunshine Hospital Adult Acute

Care Psychiatric Unit SwissCom

The Grange P-12 College The Malka Group Thomas Carr College

Tracy the Placement People Travencore School

Try Youth and Community Sérvices

Uniting Care - Werribee Support and Housing

Vic Deaf School Victoria Police - Altona Victoria Police - Footscray

Victoria Police - Moonee Ponds Victoria Police - Werribee Victoria University Victorian Foundation for

Survivors of Torture Vision Australia Visy Links Centre Waratah

Werribee Secondary College Wesley Employment Services Footscray West Footscray Community

WestCASA

Western Region Health Centre Western Suburbs Legal Service Williamstown Community & Education Centre

Williamstown Community Centre Williamstown High School

Wise Employment Workina Edae

Wyndham City Council

Wyndham Community Centre Wyndham Legal Service

Wyndham Weekly

Yarraville Community Centre

Youth Justice Youth Justice North Melbourne Youth NOW

Youth Projects

#### Contractors

Australian Department of Education, Employment and Workplace Relations Australian Government Department of Education Science and Training Australian Government Department of Family and Community Services and Indigenous Affairs Department of Business and Innoviation Department of Planning and

Community Development Department of Industry.

Innoviation and Regional Development

Early Childhood Development

#### **Donors**

Heine Jones Social Ventures Australia

# WCIG

WCIG is a non-profit organisation that seeks to directly relieve the poverty, distress, suffering and helplessness caused by unemployment. The principal activities of WCIG are to provide employment, youth, training and related services.

